

The 2020 Best Practices Agencies

ALABAMA

ByarsWright, Jasper
Crawford Skinner Agency, Springville
Fountain, Parker, Harbarger & Associates, Huntsville
Lyon Fry Cadden Insurance Agency, Mobile
Pritchett-Moore, Tuscaloosa
Starke Agency, Montgomery
Thames Batré, Mobile

ARIZONA

INSURICA Southwest Insurance Services, Phoenix
Southwest Financial Corp., Mesa
Strong Tower, Gilbert

ARKANSAS

Mark V. Williamson Co., Little Rock

CALIFORNIA

ABD Insurance & Financial Services, San Mateo
BH Gold Insurance Agency, San Diego
Bolton & Company, Pasadena
Cavignac & Associates Insurance Brokers, San Diego
Morris & Garritano Insurance Agency, San Luis Obispo
Navion Insurance Associates, Yorba Linda
Rancho Mesa Insurance Services, Santee
Seven Corners Insurance Solutions, Torrance
Socher Insurance Agency, Burlingame
Teague Insurance Agency, La Mesa
Woodruff-Sawyer & Co., San Francisco

COLORADO

Alliance Insurance Agency, Arvada
CB Insurance, Colorado Springs
CCIG, Englewood
Commercial Risk Solutions, Denver
Lakeside Insurance Center, Arvada
Moody Insurance, Denver
Olson & Olson Insurance Services, Greenwood Village
Surescape Insurance Services, Littleton

CONNECTICUT

AssuredPartners Northeast, Westport
Sinclair Insurance Group, Wallingford
Smith Brothers Insurance, Glastonbury

DELAWARE

ACA Club Insurance Agency, Wilmington

DISTRICT OF COLUMBIA

Clements Worldwide, Washington
HWP Insurance, Washington

FLORIDA

Condon-Meek, Clearwater
Corkhill Insurance Agency, Orlando
Cothorn Risk & Insurance Services, Fort Lauderdale
Harden, Jacksonville
King Insurance Agency of Gainesville, Gainesville
Lassiter-Ware Insurance, Leesburg
LRA Insurance, Orlando
NSI Insurance Group, Miami Lakes
Roffs Insurance Services, Pembroke Pines
Strategic Insurance Services, Clearwater
ThompsonBaker Agency, St. Augustine
Wallace Welch & Willingham, St. Petersburg
Wilson, Washburn & Forster Insurance Agency, Miami

GEORGIA

BBWH Insurors, Statesboro
Blanchard & Calhoun Insurance Agency, Augusta
Brook Insurance Agency, Rossville
Carroll Realty & Insurance, Carrollton
Fallon Benefits Group, Atlanta
Gilman Insurance Problem Solvers, Alpharetta
Holman and Company, Alpharetta
Hutchinson Traylor Insurance Agency, Lagrange
Little & Smith, Marietta
MAI Risk Advisors, Augusta
McNeal, Sports & Wilson Risk Advisers, Blackshear
Pritchard & Jerden, Atlanta
Sherrill & Company, Savannah
Siegel Insurance, Atlanta
Sterling Seacrest Partners, Atlanta
Turner & Associates Insurance, Brunswick

ILLINOIS

Aleckson Insurance Agency, Lake Zurich
Alper Services, Chicago
Compass Insurance Partners, Fairbury
First Mid Insurance Group, Mattoon
Konen Insurance Agency, Aurora
Rosenthal Bros., Deerfield
The Horton Group, Orland Park
The Plexus Groupe, Deer Park

INDIANA

Gibson Insurance Agency, South Bend
Harrington-Hoch, Richmond
Hupe Insurance Service, Fort Wayne
LHD Benefit Advisors, Indianapolis
MJ Insurance, Carmel
Ovation Insurance, Fort Wayne
Wetzel Insurance Agency, North Manchester

IOWA

Ag Risk Insurance, Oelwein
Central Insurance at Central Bank, Storm Lake
GreenState Insurance Services, North Liberty
Shomo-Madsen Insurance, Marshalltown
TrueNorth Companies, Cedar Rapids

KANSAS

Conrade Insurance Group, Newton
Smart Insurance Services, Abilene
The IMA Financial Group, Wichita
The Reilly Company, Leavenworth

KENTUCKY

Higgins Insurance, Hopkinsville
Houchens Insurance Group, Bowling Green
Insurance Service Centers of Southeast Kentucky, Corbin
Lawton Insurance, Central City
Moore Insurance Agency, Russellville
Peel & Holland, Benton
Sterling G. Thompson Company, Louisville
The Underwriters Group, Louisville

LOUISIANA

Eagan Insurance Agency, Metairie
Louisiana Companies/Querbes & Nelson, Baton Rouge
Paulin Insurance Associates, Metairie

MAINE

Cheney Insurance Agency, Damariscotta
Clark Insurance, Portland
W.J. Wheeler Insurance Agency, South Paris

MARYLAND

Consolidated Insurance + Risk Management, Owings Mills
Deeley Insurance Group, Willards
HMS Insurance Associates, Hunt Valley
Klinger Insurance Group, Germantown
RCM&D, Baltimore

MASSACHUSETTS

Baldwin/Welsh & Parker Insurance Agencies, Wayland
Deland, Gibson Insurance, Wellesley Hills
FBinsure, Taunton
H.W. Lapointe Jr. Insurance Agency, Fall River
J.K. Olivieri Insurance Agency, Middleboro
Kaplansky Insurance, Needham
Mid-State Insurance Agency, Worcester
MTM Insurance Associates, North Andover
Risman Insurance Group, Medford
Tetrault Insurance Agency, New Bedford

MICHIGAN

America's Choice Insurance Partners, Wixom
Berends Hendricks Stuit Insurance Agency, Grandville
Guy Hurley, Troy
Kapnick & Company, Adrian
Meiers Lombardini Lemanski Insurance, East Lansing
Nulty Agency, Kalamazoo
Peabody Insurance Agency, Fenton
Russell & Schrader Insurance Agency, Charlotte
The Sterling Insurance Group, Sterling Heights
VAST, Marquette

MINNESOTA

Alliance Insurance Advisors, White Bear Lake
Christensen Group, Minneapolis
Cornerstone Insurance Agency, Victoria
Dyste Williams, Minneapolis
Insurance Center of Buffalo, Buffalo
Twin City Group, Minneapolis

MISSISSIPPI

Fisher Brown Bottrell Insurance, Jackson
Galloway-Chandler-McKinney Insurance, Columbus
Lemon-Mohler Insurance Agency, Ocean Springs
Ross & Yergler Insurance, Jackson
SouthGroup Insurance & Financial Services, Ridgeland

MISSOURI

Crane Agency, St. Louis
Ollis/Akers/Arney, Springfield
Ozark Hills Insurance, West Plains
Walnut Risk Management, Kansas City

MONTANA

First West Insurance, Bozeman
PayneWest Insurance, Missoula

NEBRASKA

Ryder Rosacker McCue & Huston, Grand Island
UNICO Group, Lincoln

NEVADA

Cragin & Pike, Las Vegas
L/P Insurance Services, Reno

NEW JERSEY

Bogle Agency Insurance, Lyndhurst
Owens Group, Englewood Cliffs
Tri-County Agency of Brick, Brick
Van Dyk Group, Beach Haven Terrace

NEW MEXICO

Burke Insurance Group, Las Cruces

NEW YORK

Austin & Co., Albany
Curabba Agency, Middletown
Gilroy, Kernan & Gilroy, New Hartford
Haylor, Freyer & Coon, Syracuse
Mackoul Risk Solutions, Island Park
Marshall & Sterling Enterprises, Poughkeepsie
Merriam Insurance Agency, Schenectady
Metz Wood Harder, dba MetzWood Insurance, Chatham
Mirabito-Gresham Insurance & Bonds Agency, Vestal
Rose & Kiernan, East Greenbush
Seely & Durland, Warwick
The Connors Agency, Mechanicville
Tompkins Insurance Agencies, Batavia
Walsh Duffield Companies, Buffalo
York International Agency, Harrison

NORTH CAROLINA

Alliance Insurance Services, Winston-Salem
ECM Solutions, Charlotte
First Citizens Insurance Services, Raleigh
Granite Insurance, Granite Falls
Jones Insurance Agency, Garner
Main Street Financial Group, dba Main
Street Insurance Group, Forest City
O'Connor Insurance Associates, Charlotte
Parks Insurance Group, Charlotte
Triangle Risk Advisors, Louisburg
Twin City Insurance Agency Newton
Watson Insurance Agency, Gastonia
Wells Insurance, Wilmington

NORTH DAKOTA

American Insurance Center, Dickinson
OHIO
Althaus, Chagrin Falls
Carroll Insurance Group, Maumee
Consolidated Insurance Group, Westerville
Huntington Insurance, Columbus
Hylant Group, Toledo
James B. Oswald Company, Cleveland
Leugers Insurance Agency, Maria Stein
Overmyer Hall Associates, Columbus
Wilks Insurance Agency, Hamilton

OKLAHOMA

BancFirst Insurance Services, Oklahoma City
Ed Berrong Insurance Agency, Weatherford
Professional Insurors Agency, Oklahoma City
TrustPoint Insurance, Oklahoma City

OREGON

RiskPoint Insurance Advisors, Lake Oswego
The Partners Group, Portland

PENNSYLVANIA

Engle-Hambright & Davies, (EHD), Lancaster
Gannon Associates, Towanda
Gunn-Mowery, Lemoyne
Graham Company, Philadelphia
Seltzer Insurance Agency, Orwigsburg
Sprowls Insurance Group, Uniontown

RHODE ISLAND

Loiselle Insurance Agency, Pawtucket
Starkweather & Shepley Insurance Brokerage,
East Providence

SOUTH CAROLINA

Anderson Insurance Associates, Charleston
CSP Insurance Services, Florence
CWS Insurance Group, Spartanburg
Peoples Underwriters, Conway
South Carolina Insurance Brokers, Greenville

SOUTH DAKOTA

Key Insurance, Moberide

TENNESSEE

Athens Insurance, Athens
BFS Insurance Group, Clarksville
Collier Insurance, Memphis
Hatchett Insurance Agency, Winchester
Insurefit RM, Knoxville
Lipscomb & Pitts Insurance, Memphis
McDaniel-Whitley, Germantown
Montgomery & Associates Insurance and Financial
Services, Brentwood
Powell & Meadows Insurance, Carthage
TIS Insurance Services, Knoxville

TEXAS

BKCW Insurance, Killeen
Bosworth & Associates, Tyler
Brady, Chapman, Holland & Assoc., Houston
Catto & Catto, San Antonio
Century Insurance Agency, Denton
CoVerica, Dallas
Dean & Draper Insurance Agency, Houston
Garrett Insurance Agency, Kerrville
GIA Insurance Agency, Galveston
Heritage - RM, Amarillo
Hibbs-Hallmark & Company, Tyler
Insurors of Texas General Agency, Waco
K & S Insurance Agency, Rockwall
Montalvo Insurance Agency, Weslaco
Patterson & Associates Insurance Agency, Richardson
Pierson & Fendley Insurance Agency, Paris
RHSB, Dallas
Shepard Walton King Insurance Group, McAllen
Swingle, Collins & Associates, Dallas
Texas Associates Insurors, Austin
The Risk Specialty Group, Houston
Walthall, Sachse & Pipes, San Antonio
Watkins Insurance Group, Austin
Weatherby-Eisenrich Insurance, Southlake
WinStar Insurance Group, Austin

UTAH

Beehive Insurance, Murray
Fred A. Moreton & Company, Salt Lake City
The Buckner Company, Salt Lake City
The Insurance Center of Ogden, Ogden
Western States Insurance Agency, Spanish Fork

VIRGINIA

AHT Insurance, Leesburg
DeJarnette Insurance Agency, Brookneal
Scott Insurance, Lynchburg
Welch, Graham Ogden Insurance, Manassas
Wilks Insurance Agency, Hamilton

WASHINGTON

Davidson & Associates Insurance, Vancouver
Parker, Smith & Feek, Bellevue
Pilkey Hopping & Ekberg, Tacoma

WEST VIRGINIA

Mountain State Insurance Agency, Charleston
Thornburg Insurance Agency, Huntington

WISCONSIN

Alongi Santas Moss Insurance Agency, Beloit
M3 Insurance, Madison
R&R Insurance Services, Waukesha
The Starr Group, Greenfield

The Best Practices Study and Best Practices Gateway are joint projects of:



To order your copy, call 1-800-221-7917 or visit
the Best Practices Gateway at

www.reaganconsulting.com/research/best-practices

Special thanks to our Sponsors for their commitment to the Best Practices initiative:

