



WE  
ARE



## We Represent...

- Erie County Agents
  - 122 Agencies
  - 1,094 Employees

## Legislative Work

- Travel to Albany and Washington, D.C. to meet with local representatives and members of Congress to advocate for legislation and fight for insurance reform for the WNY insurance community.
- Assisted in passing the Farm Bill and License Renewal Date Consolidation. Discussed flood insurance, the future of health care reform, scaffold law reform, and labor law.
- Provided feedback from the WNY perspective on the new cyber regulation.



**Contact** Kathy Rapasadi  
Krapasadi@evansagencyins.com  
716-926-2040 ext.3930  
**BigIWN.com**

## You're Invited to Join Our Community! 2018 Local Association of the Year

### Here's what we do:

#### Charitable Work

- Donated \$12,500 in the past 5 years to **Food Bank of Western NY**
- Big I WNY independent agents actively engaged 3 high schools through **Project InVest** to focus on the basics of insurance. In the past 5 years, we provided 25 scholarships to graduating seniors
- Annually honor a local firefighter with the **Big I WNY Bravery Award**
- Engage young agents through **NeXtGen** in various activities, including **Beds for Buffalo**

#### Marketing/Professional Development

- Ran TV commercials and web ads featuring local agents to emphasize the importance of the **Trusted Choice®** independent agent, build business, and increase public awareness
- Sponsored training classes in social media for business
- Provided leadership development and networking events

We believe what you believe - that independent insurance agents serve customers best with trusted advice and the right coverage options to protect what matters most.