

# WAHVE: Work At Home Vintage Experts

*Remote staffing with experienced insurance professionals*

Does your insurance agency need talent? WAHVE (Work at Home Vintage Experts) can eliminate the stress of hiring. Using an innovative work-at-home model, WAHVE contracts skilled insurance professionals based on your job needs, full-time or part-time.



## HOW CAN A WAHVE HELP YOU?

### EXPERIENCED REMOTE EMPLOYEES

WAHVE matches agencies with insurance professionals who have years of experience in the industry. These professionals, known as wahves, are available full-time or part-time, as well as for project/consulting work. WAHVE focuses on finding the right employee based on the needs of your agency. When you and a wahve agree to work together, a wahve is outsourced to you on a contract basis.

### COST-EFFECTIVE

Wahves cost 50 percent less than regular experienced staff, helping your agency improve its profitability. By hiring a wahve, you save on salary, benefits, overhead and turnover costs. The savings go right to your bottom line.

### MENTORING

Wahves make excellent mentors for your agency's inexperienced producers. They are experts in their fields -- often having multiple designations, degrees and licenses -- and enjoy the opportunity to mentor or train new producers. Their institutional knowledge is invaluable to young agents just starting out in their careers.

*"WAHVE is a great source of people with insurance knowledge who don't require extensive training."*

*"WAHVE provided reliable and technically skilled underwriting talent, allowing us flexibility without compromising service."*

### EXTEND YOUR HOURS

WAHVE can help you extend your agency's hours of service to clients. For example, if you hire a wahve who lives in the Pacific Time Zone, they could be available to help clients after normal business hours in New York's Eastern Time Zone.

### THE PERFECT MATCH

WAHVE's extensive qualification process includes testing in insurance knowledge, agency management system skills, and a personality profile, as well as reference and background checks.

### READY TO LEARN MORE?

Visit our website at [BigINY.org/WAHVE](http://BigINY.org/WAHVE), or contact Christine Neet for more information.



### WAHVE CAN HELP YOU WITH:

- Commercial Lines
- Employee Benefits
- Personal Lines
- Accounting
- And more!

Big I New York is THE trade association for independent insurance agents and brokers in New York.

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