

# Heartland



*Jim Keidel, Esq.*

Keidel, Weldon & Cunningham, LLP

Heartland Payroll Solutions Customer Since 2009

“When we opened Keidel, Weldon & Cunningham, LLP we first chose another well-known national payroll company, mostly because it was a decision we needed to make quickly. Honestly, we were never happy. There were so many hidden fees and we were dissatisfied with the level of service we received.

In 2009, I had a conversation with Steve Ruffino from Heartland Payroll Solutions. I really liked what he said and so decided to switch. It has been 6 years now and I have never looked back!

Heartland Payroll Solutions is upfront and has no hidden fees. I know exactly what I am being charged for. They respond to all of our questions immediately - usually by the time I finish asking, they already have an answer. But on top of all of that, we saved a great deal!

I would encourage any agency, or any business, to try them out - you will love them!”

## Heartland

Heartland Payroll Solutions is IIABNY’s endorsed payroll provider (and NOT in the insurance business!) They have developed a top notch technology platform, are security conscious and provide outstanding customer service that has resulted in some of the highest client retention rates in the payroll world.

**Bonus: IIABNY members receive a minimum 10% discount on their payroll processing fees.**

**Learn more at [www.iiabny.org/Ovation](http://www.iiabny.org/Ovation)**