



ModMaster®  
Mod Analysis Tool

## FUNCTIONALITY OVERVIEW

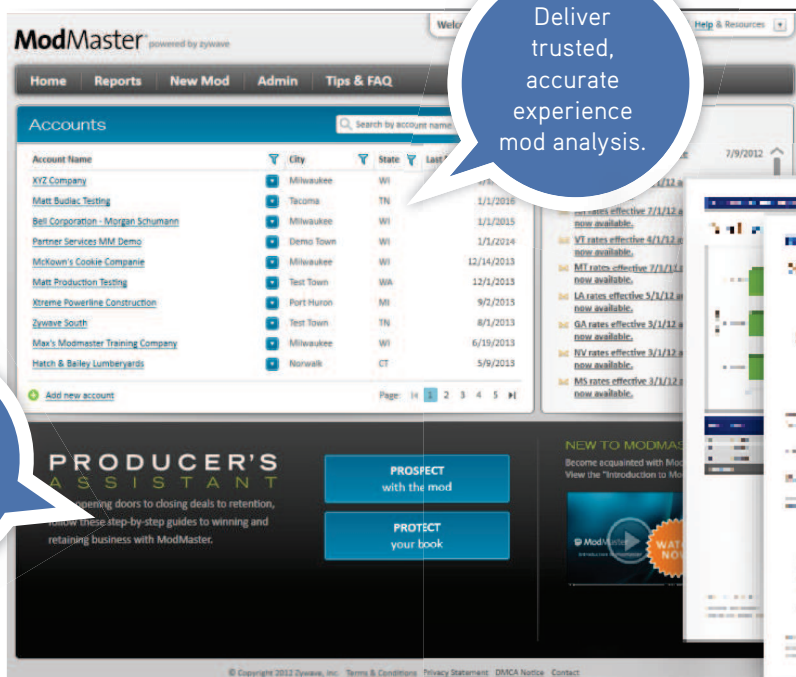
CHECK OUT A QUICK OVERVIEW OF FEATURES AND BENEFITS.

- ✓ Engage your clients and prospects with reports that blend workers' comp education and information specific to them
- ✓ Communicate the mod, the minimum mod, and the controllable mod - and associated premium
- ✓ Focus the employer on the savings achievable through loss control
- ✓ Highlight mod drivers such as frequency or severity issues
- ✓ Illustrate the impact of each specific loss on mod points and premium - "how did this one loss really impact our company?"
- ✓ Identify loss trends associated with particular body parts, types of injury, departments, locations, and other demographics
- ✓ Create custom report packages branded to your agency
- ✓ Verify the official bureau mod
- ✓ Project a mod a year or more in advance
- ✓ Create what-if scenarios such as in merger and acquisitions, loss improvements, and more
- ✓ Use mod comparison reports to
  - Explain a mod change
  - Benchmark between employers in similar industries
  - Show actual vs. what-if scenarios
  - Include in stewardship reports
- ✓ Generate a quick mod analysis in 5 minutes
- ✓ Perform a full mod analysis in 25 minutes
- ✓ Pair with Broker Briefcase to deliver strategies to lower client premium costs and follow up with cost saving solutions



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# DON'T JUST CALCULATE THE MOD. SELL WITH IT.



Deliver trusted, accurate experience mod analysis.

Provide strategies to lower premium costs.

Generate powerful, branded reports.

## Outperform the competition

- Go beyond the low bid—position yourself as the mod expert.
- Prove the cost savings you can help prospects achieve.
- Compete with larger agencies and differentiate your brand.

## Empower clients to lower costs

- Open clients' eyes to the impact of the mod.
- Identify cost drivers and trends with sophisticated analysis.
- Provide strategies to improve the mod and save clients money.

## Lock in retention

- Deliver long-term cost reduction to make a lasting impact on the client's bottom line.
- Support a safety culture, return to work and more with a library of resources.
- Help clients plan for future costs.

Learn why 93 of the top 100 U.S. insurance firms use Zywave to drive performance.

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