

## PMC Target Markets

### Healthcare

- VNA's, Homemakers, Hospice, Assisted Living Home Health \$2,500 MP
- Nursing Homes \$75,000 MP

### Staffing

- Temporary Staffing \$100,000 MP
- Medical Staffing \$30,000

### Transportation – \$100,000 mp

- Short Haul (under 200 miles)
- Delivery
- Fuel Oil Dealers
- Non-Emergency Transport

### Contracting

- Artisans- Carpentry, Electrical, Plumbing, Landscaping (min. \$25k payroll, 1 FT Employee)
- Commercial \$10,000 MP
- Energy Related \$25k MP

### Small Business

- Starting at \$2,000 MP
- Restaurants
- Janitorial
- Auto-service/repair, dealerships, gas stations
- Retail
- Professional Services
- Manufacturing
- Golf courses
- Child Care
- Social Service \$7,500MP

### Middle Market & Large Risk

- Manufacturing
- Construction
- Hospitality
- Healthcare
- Wholesale

Guaranteed Cost, Dividend Options, Retrospective and High Deductible plans



**PMC Insurance Group**  
A National Workers' Compensation Wholesaler

*Meeting your workers' compensation placement needs!*

PMC Insurance Group has become one of the leading wholesalers across the country for specializing in workers' compensation programs. For over 15 years, agents have come to rely on PMC as their source for new business opportunities and policy service. Our experienced staff, strong carrier relationships and access to a wide range of programs allows us to provide solutions that meet the needs of both you and your insured. At PMC, we know the importance of relationships!

PMC Insurance Group has developed programs to help your agency target those industries that are some of the fastest growing markets in today's economy.

Just a few of the many reasons agents choose PMC.

- Eligible Premiums Starting at \$2,000
- Specialty and Middle Market Options (Guarantee Cost or Loss Sensitive Programs available)
- Broad Class Code Eligibility
- Licensed in 50 States
- Representing multiple A.M. Best "A" Rated Carriers
- Experienced Sales and Service Team
- Direct Bill –Flexible Payment Plans
- PMC PayGo (Pay As You Go)
- Quick Turnaround
- Competitive Commission

### Submission Requirements

- Completed and Signed Acord 130
- Current Mod Worksheet
- 3-5 Years Currently Valued Loss Runs
- 5 Yr. Payroll history (for larger accounts)
- Supplemental Applications required on certain risks

For information on specific state programs contact your PMC New Business Team or go to [phil@pmcinsurance.com](mailto:phil@pmcinsurance.com) and [susan@pmcinsurance.com](mailto:susan@pmcinsurance.com).

*Programs and class eligibility will vary by state.*

**Contact us today: 1-877-PMC-COMP** or visit our website at [www.pmcinsurance.com](http://www.pmcinsurance.com)

**PMC PayGo *It pays to know the right people™***